

Michael Leardi, MBA

BACKGROUND

Michael has over 35 years of proven leadership and management experience in information technology, finance, project management, and process re-engineering. A track record of building high performing teams to deliver exceptional customer service and improvements in organizational processes.

For 25 years, Michael has worked for the leading Technology providers of our time including Microsoft, Oracle, PeopleSoft, and Cognizant Technologies providing guidance to organizations, for their transformative planning, implementation, and transition to modern information systems. Michael has worked with clients to achieve efficiency and streamline processes through the implementation of Workday, Microsoft Dynamics, and PeopleSoft in a multitude of industries. Recently he led the Workday Project Management/Portfolio Team, for an organization that grew from under 200 employees to a 2,000-employee consultancy, ranked as one of the leading Workday implementors in the world.

Michael serves on the Board of Directors for NAMI Middlesex Inc., a not for profit organization committed to improving the lives of those with mental health conditions.

EDUCATION

M.B.A. Finance

-New York Institute of Technology

B.S. Industrial Engineering, and Systems Management

-The Pennsylvania State University

PROFESSIONAL/VOLUNTEER EXPERIENCE

NAMI Volunteer

2022 – 2025

Facilitate family support groups including state-wide, spousal, and county groups
Vice President of the NAMI Middlesex Board
Co-lead “Casual Outing” group, a social group for those with mental health challenges
Visit schools and events for awareness of NAMI and mental conditions
Fund raising

Cognizant

2021 - 2023

➤ **Executive Vice President – Portfolio (Project Management)**

December 2021 – October 2023

Managed a team of over 200 professionals, overseeing a \$300M portfolio of accounts for implementations and post go live support services. Provided strategic direction and guidance for the Workday implementation practice in North America and supported global operations. Michael headed various portfolio teams, supporting the 10-fold growth of Collaborative Solutions (CS) over an 8-year period, resulting in the acquisition of Collaborative Solutions by Cognizant Technology. At the time of the acquisition, CS had grown to one of the world’s largest Workday consultancy practices.

Collaborative Solutions (CS)

2015 – 2021

➤ **National Vice President – Portfolio/Project Management EG&H**

June 2019 – December 2021

➤ **Regional Vice President – Portfolio (Project Management)**

April 2016 – June 2019

➤ **Director – Portfolio (Project Management) East Region**

August 2015 – April 2016

- Managed consulting professionals, overseeing a progressively growing portfolio of implementation projects. The portfolio expanded from \$10M to \$150M. Developed methodologies, practices and tools for standardized implementations and built a culture of excellence, consistency, and performance.
- Provided strategic direction and guidance for the EG&H practice. The EG&H portfolio became the largest portfolio in the CS Workday Organization surpassing \$100M in annual revenue.
- Consulted with clients on project implementation approaches and oversaw the Workday ERP system implementations. Worked with clients to develop scope, contracts, and overall client solutions. Directed a team of experienced engagement managers.

Microsoft Corporation

2013- 2015

- **Manager - Delivery Management Organization (DMO)**
- **ERP Engagement Manager - East Region**

September 2014 – August 2015
April 2013 – September 2014

Led efforts to establish standards of operation for MS Dynamics AX implementations. Support business development efforts for MS Dynamics. Conducted project reviews and go to green efforts for operations. Led project planning, contracting and management of 4, \$10M+ global AX projects for major US Manufacturing Organizations. Developed standards for delivery and project methods. Awarded East EM sales support MVP for FY 2014. Awarded Americas MVP Q3 2014. Led delivery and project planning efforts for \$70M worth of Dynamics AX business, including the completion of planning, contracts, project structure, project effort and pricing.

Oracle Corporation

2004 – 2013

- **Sr. Practice Director - Education & Health Care Consulting**
- **Sr. Practice Director - Government and Education Consulting**
- **Practice Director – Government and Education Consulting**
- **Solution Center - Practice Director**
- **Client Executive - Financial Services Industry**

September 2012 – April 2013
January 2011 - September 2012
January 2007 - December 2010
August 2005 – January 2007
March 2004 – August 2005

Managed teams of progressively larger influence in the planning, pricing, and implementation of ERP systems for Midcap and Fortune 500 companies as well as government organizations, Higher Education Institutions, and Healthcare Organizations. Worked with clients to develop solutions for implementations and upgrades. Functions included: overseeing project success, developing proposals and cost estimates, developing contracts, leading the creation of service offerings, staffing, employee management, customer relationship and success, group P&L management. Directed a team of over 60+ project managers, solution architects and implementation specialists.

PeopleSoft Corporation

2000 – 2004

- **Project Manager - Computer Systems Implementations**

March 2000 - February 2004

Developed and presented multi-million-dollar project estimates and proposals. Coordinated new project initiatives with multi-national organizations. Organized and directed major administrative systems implementations with a focus on data warehousing. Successfully managed and directed projects for multi-billion-dollar financial services and pharmaceutical corporations. Managed full life cycle implementations including project planning, development, budgeting, system implementation strategies, fit/gap exercises and business needs assessments. Developed proposals and cost estimates for project implementations. Managed project turnaround efforts.

Ogden Services Corporation

1987 - 2000

- **Various Management and Director Positions**

November 1987 – March 2000

- Project Manager PeopleSoft ERP Implementation - Managed a \$20 million restructuring and information systems project encompassing all of Ogden Corporation's administrative functions.
- Director of Infrastructure Development - Directed the efforts to develop \$50 million plus international, non-recourse airport infrastructure projects.
- Director of Business Development – Redirected Ogden Aviation into high profit international development from lower margin services portfolio.
- Industrial Engineer – Planned staffing, equipment, and budgeting for aviation operations across America.

AWARDS, CERTIFICATES and TRAINING

NAMI NJ Facilitator of the Year 2024, NAMI NJ Volunteer of the Month, February, 2025

Microsoft Americas Consulting MVP Q3 FY2014; Microsoft East Region EM MVP Sales Support FY 2014; PeopleSoft Consulting Best Attitude Award; ESI PeopleSoft Certified Project Manager; Project Management Academy; Ogden Management Training; PeopleSoft Delivery Excellence Award; Oracle Top Performer Club 2005, 2008; Oracle PM Certified